



MIB Trieste
School of
Management



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Italian Banking Insurance and Finance Federation

THURSDAY 6 JUNE, 2019
MIB TRIESTE SCHOOL OF MANAGEMENT

The Trieste Eastern Europe Investment Forum

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PROGRAM

9:00 am

Registration and coffee

9:15 am

Welcome address

Conference Hall

Vladimir Nanut | Dean, MIB Trieste School of Management
Paolo Garonna | Secretary General, FeBAF

9:30 am

PLENARY SESSION

Conference Hall

INVESTING IN "WIDER EUROPE": POLICY AGENDAS AND BUSINESS STRATEGIES IN THE NEW GEO-POLITICAL SCENARIO

Enhancing the economic and political integration of the wider European space with the EU at its core amounts to a consolidation of EU's values and acts as a strategic marker for geo-political influence.

Chair: Paolo Garonna | Secretary General, FeBAF

Key note speaker: Gabriele Galateri di Genola | Chairman, Assicurazioni Generali

Mario Nava | DG for Financial Stability, Financial Services and Capital Markets Union (video).

Rick Watson | Managing Director, Head of Capital Markets, AFME

Ferdinando Nelli Feroci | Chairman, International Affairs Institute (IAI)

Enzo Quattrociocche | Secretary General, EBRD

Antal Nikoletti | Alternate Secretary General, Central European Initiative - CEI

11:00 am

INVESTMENT IN EASTERN EUROPE: THE ROLE OF THE TRIESTE FORUM

Conference Hall

Franco Delneri | International and European Affairs Senior Advisor, FeBAF
Federica Seganti | Program Director MIRM, MIB Trieste School of Management

11:15 am

Coffee Break

11:30 am

SESSION 1

Parallel session

AN OPEN AND INTEGRATED BANKING SECTOR AT THE SERVICE OF THE REAL ECONOMY AND SMES

Room A1

Banks finance at present 90% of the economy in SEE (75% average in EU) and will continue to be by far the main source of financing. Nevertheless, financing models

need to be progressively more diversified in the region, to adequately support investment and growth.

Chair and Key-note speaker: Andrea Diamanti | Head of CEE Corporate and Investment Banking and Private Banking, UniCredit

Financial instruments to support the growth of CEE companies

Roundtable: Innovation and inclusiveness, the challenges for SEE banks

Claudio Viezzoli | Managing Director for SME Finance, EBRD

Rozalia Pal | Economist, EIB

Alberto Castronovo | External Relations, SIMEST SpA

Ciro Rapacciuolo | Research Department, Confindustria (CSC)

11:30 am

Parallel session

Room **A2**

SESSION 2

THE DEVELOPMENT OF INSURANCE MARKETS IN THE NEW RISK SCENARIO: SOCIAL PROTECTION AND INVESTMENT OPPORTUNITIES

Chair and Key-note speaker: Francesco Martorana | Chief Executive Officer and Head of Investments, Generali Insurance Asset Management S.p.A. Società di gestione del risparmio
Socially responsible investments: the experience of the insurance industry and the potential of Eastern European markets

Roundtable: The demand for protection, financial literacy, risk management and public-private partnership

Safet Kozarevic | Faculty of Economics, University of Tuzla

Darko Blazhevski | Insurance Supervision Agency, Skopje (MK)

Edoardo Marullo Reedtz | Research Department of Italian Insurers Association, ANIA

Christoph Plein | AIM-CIO-FGE, Allianz Investment Management SE

Boris Saban | National Bureau of Montenegro Insurers

1:00 pm

Working Lunch

2:00 pm

Parallel session

Room **A1**

SESSION 3

DEVELOPING SOUTH EASTERN EUROPE CAPITAL MARKETS: PERSPECTIVES

Overview of the current status and importance of the institutional investor base in South Eastern Europe and the challenges they face – the view from the fund sector

Chair: Jim Turnbull | Associate Director Local Currency and Capital Markets Development, EBRD

Key-note speakers:

Developing SEE Capital Markets: Perspectives from the funds' sector (Jim Turnbull)

State of play with the investment fund sector in select SEE countries: challenges and opportunities for growth (Julio Suarez)

Roundtable: Funding investment – expanding financing options in Central and South Eastern Europe

Marcello Topa | Citi

Dan Mutadich | Partner, KV Capital Partners

Thierry Clarke, InvestorConnected Founder & CEO

Gavin Ralston | Head of Official Institutions, Schroders

Julio Suarez | SEE expert, AFME

Ivan Takev | CEO, Bulgarian Stock Exchange

2:00 pm

Parallel session
Room A2

SESSION 4

BUILDING AN ENABLING ENVIRONMENT FOR THE FINANCING OF ECONOMIC GROWTH: THE IMPORTANCE OF SECURITIES MARKETS AND DOMESTIC REFORMS

Structural changes and reforms in the region and their impact on business environment, economic growth and (im)balances. The process for improvement in order to reach an alignment with neighbored and European countries.

Chair: Federica Seganti | Program Director MIRM, MIB Trieste School of Management

Key-note speakers:

Macro, rating, reforms and Insurance trends (Michele Morganti | Equity strategist and Head of Insurance & AM Research, Generali Insurance Asset Management S.p.A. Società di gestione del risparmio and Jakub Krátký | Financial analyst, Generali Investments CEE)

Roundtable: The role of financial services for development and the Central and South Eastern Europe reform process

Giuseppe Insalaco | Senior Financial Stability Expert, ECB

Jakub Krátký | Financial analyst, Generali Investments CEE

Gianluca Salsecci | International Research Network, Intesa San Paolo

Dejan Tesic | Associate Partner, Western Balkans, BAC IP EAD (BAC Securities)

3:30 pm

Conference Hall

PLENARY SESSION

EASTERN EUROPE IN THE WIDER ECONOMIC, FINANCIAL AND GEO-POLITICAL SPACE

The renewal of the EC and Parliament in mid –to end-2019 is a propitious time to consider new policy ideas and specifics proposals. Prospects for the EU enlargement and the wider process of regional and global integration

Chair: Paolo Garonna | Secretary General, FeBAF

Key-note speaker: Goran Svilanovic | SEE expert

EU enlargement and pan-European cooperation and integration: challenges and opportunities.

Roundtable: “Wider Europe” in the new global exchequer: the role of investment, technological innovation and finance

Richard Grieveson | Deputy Director, The Vienna Institute for International Economic Studies

Aleksandar Kovacevic | Energy expert in SEE

Alberto Branchesi | Head of group data and digital platforms, Generali

Andrea Diamanti | Head of CEE Corporate and Investment Banking and Private Banking, UniCredit

Francesco Martorana | Chief Executive Officer and Head of Investments, Generali Insurance Asset Management S.p.A. Società di gestione del risparmio

Jim Turnbull | Associate Director Local Currency and Capital Markets Development, EBRD

Federica Seganti | Program Director MIRM, MIB Trieste School of Management

5:00 pm

End of works

INFO and RSVP: Franco Delneri - Tel. +32 2 2742290 - brusselsoffice@febaf.it - FeBAF